

Sichuun Open Access Policy

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The guiding principle of Sichuun's Open Access policy is that the fibre network is an enabler for innovation, entrepreneurship, and economic development. Thus, the more services made available via the network, the more successful the network and the community at large will be.

Qualification

Only Qualified Companies may apply for Open Access services. A Qualified Company must:

- a) be a duly incorporated entity in continuous operation for at least three years
- b) be able to demonstrate sound financial standing
- c) be able to demonstrate a sound business plan
- d) not be involved in any legal proceedings against Sichuun or any one or more of its owners
- e) not owe any monies to Sichuun or any one or more of its owners.

These requirements extend to any owners, subsidiaries, and affiliates of the Qualified Company.

Internet Access Resale

Sichuun's FTTH network will offer the ability to connect to almost every home and business in the Schefferville/Kawawachikamach Region.

Sichuun will offer a 'wholesale' version of its Internet access packages to Qualified Companies requesting to resell Sichuun's High Speed Internet service, subject to the following conditions:

- a) An initial set-up fee will be due upon confirmation of qualification
- b) Accounts will be sold in blocks of 10 at a rate of full retail price minus 15%
- c) Initial connection of new clients will be performed at a rate of \$100/subscriber
- d) CPE will be sold in sets of 10 at a rate of cost plus 30%
- e) CPE must be purchased from Sichuun
- f) The Qualified Company will be responsible for the following:
 - a. All marketing & sales activities, costs of incentives, etc.
 - b. Billing and collection for its own customers
 - c. First line technical support and customer service for its own customers
- g) Sichuun will be responsible for the following:
 - a. Physically connecting new clients if required, within 48 hours of request
 - b. Providing a single monthly invoice to the Qualified Company for all fees and services due to Sichuun
 - c. Providing second level and higher network support, maintenance and repair

Wholesale Point-to-Point Bandwidth

Sichuun's FTTH network connects to almost every home and business in the Schefferville and Kawawachikamach Region, and Sichuun's backhaul network provides a link between Kawawachikamach Central Office (KCO) and Montreal. Sichuun cannot offer any services at any backhaul nodes between KCO and Montreal.

Sichuun will offer a standard range of wholesale bandwidth services to Qualified Companies requesting point-to-point bandwidth via Sichuun's fibre network, subject to the following conditions:

- a) An initial set-up fee will be due upon confirmation of qualification
- b) Any costs associated with implementing the service will be included in the contract
- c) Pricing will be open, transparent, and fair for all Qualified Companies
- d) No Qualified Company will be provided preferential treatment over another Qualified Company
- e) Demarcations for bandwidth services on Sichuun's backhaul network will be Ethernet ports on Sichuun network equipment in KCO and Sichuun's collocation facility in Montreal
- f) Demarcations for bandwidth services on Sichuun's FTTH network will be Ethernet ports on Sichuun network equipment in KCO and an ONT located at the Qualified Company's premise.
- g) The Qualified Company will be responsible for the following:
 - a. Providing a cable for Sichuun to connect to Sichuun's network equipment at the demarcation
 - b. Any connections on the client side of the demarcation
 - c. First line technical support and customer service for its own users
- h) Sichuun will be responsible for the following:
 - a. Connecting the provided cable to Sichuun's network equipment at the demarcation
 - b. Providing a single monthly invoice to the Qualified Company for all fees and services due to Sichuun
 - c. Providing second level and higher network support, maintenance and repair

Collocation

Sichuun is only able to offer collocation services at facilities owned by Sichuun or its owners.

Sichuun will offer a standard range of collocation services to Qualified Companies requesting collocation in any available Sichuun facilities, or will negotiate a custom service with the third party, subject to the following conditions:

- a) An initial set-up fee will be due upon confirmation of qualification
- b) Any costs associated with implementing the service and accessing the facilities will be included in the contract
- c) Access to any collocation facilities will require a Sichuun escort at all times.
- d) Except in emergencies, 48 hours notice will be required for access to collocation facilities.
- e) The Qualified Company will be responsible for the following:

- a. Installing, connecting and configuring its own equipment
- b. All technical support and customer service for its own users
- f) Sichuun will be responsible for the following:
 - a. Providing a single monthly invoice to the Qualified Company for all fees and services due to Sichuun
 - b. Providing an escort for access to the facility

Application Process

Applicants wishing to request Open Access services are advised to contact Sichuun to discuss availability, requirements and fees in advance. Some services can take several months to set up depending on requirements and current capacities.